

**küad** Kozmetik  
Üreticileri ve  
Arařtırmacıları  
Derneđi

# 2024 Stamegna Network:

Middle Eastern Health  
and Beauty Care

2-3-4 Haziran 2024, Dubai

 Stamegna Retail  
Management



# KÜAD – STAMEGNA İŞ BİRLİĞİ İLE DÜZENLENEN TİCARİ HEYET ORGANİZASYONUNDA SİZ DE YERİNİZİ ALIN!

2-4 Haziran 2024 tarihleri arasında Dubai’de düzenlenecek 2024 Stamegna Network: Middle Eastern Health and Beauty Care Kozmetik Sektörü Ticaret Heyeti organizasyonu derneğimizce gerçekleştirilecektir.

Bilindiği üzere Stamegna Retail Management firması, kozmetik sektöründeki karar vericilerinin bir araya gelerek ikili iş görüşmeleri yaptığı bir organizasyon olup, yılda 6 kez dünyanın farklı şehirlerinde düzenlenmektedir.

2024 Stamegna Network: Middle Eastern Health and Beauty Care kapsamında katılımcı firmalar B2B toplantıları öncesinde online sisteme kaydolarak, bilgilerini detaylı biçimde sisteme kaydederek, alıcı firmaların görüşme öncesinde kendilerini tanıması imkanına sahip olmakta olup, görüşmeler saatlik programla önceden paylaşılmaktadır.

Sektörel Ticaret Heyetleri, Ticaret Bakanlığı’nın 5973 Sayılı İhracat Destekleri Hakkında Karara İlişkin Genelgeler kapsamında düzenlenmekte olup, Derneğimizce başvuru ve destek süreçleri yönetilecektir, firmaların herhangi bir işlem yapmalarına gerek bulunmamaktadır.

Ödemeler sadece € olarak tahsil edilmektedir.

Türk Parası Kıymetini Koruma Hakkındaki 32 Sayılı Karara İlişkin Tebliğ’de (2008-32/34) Değişiklik Yapılmasına Dair Tebliğ’e (2018-32/51) göre; yurt dışında ifa edilen faaliyetlere ilişkin ödemelerde Derneğimiz gibi kuruluşlar döviz ödemesi yasağının istisnası kapsamına girmektedir. İhtiyaç duymanız halinde, bize iletmış olduğunuz ıslak imzalı belgelerin örneğini bankanızla paylaşarak euro ile ödemenizi gerçekleştirebilirsiniz.





## DUBAI | STAMEGNA Middle East / Asia / Africa

Skin & Personal Care | Cosmetics  
(Mass Market) | Health & Wellness



**Al Safer Group of Companies**



**Bedrock Prestige**



**Big Basket**



**Business Alliance Group**



**Carrefour**



**Clicks Group**



**Ivision SARM**



**Lagardère Travel Retail Middle East**



**Life Pharmacy**



**Lulu Group International**



**Magnit Central Asia**



**Magnum Cash & Carry**



**Miles Trading & Investment Co.**



**Moil Cosmetics LLC**



**Monoprix**



**Nazih Group**



**Nesto Hypermarket**



**Nooh Pharmacy**



**Palizalamara**



**Rossmann**



**Sharaya Drug Store**



**WHSmith**



**Zeno Brands**

**EXPECTED COMPANIES**



# REGISTERED - DUBAI | STAMEGNA Middle East / Asia / Africa

Skin & Personal Care | Cosmetics  
(Mass Market) | Health & Wellness

Retailer

## Al Safeer Group of Companies



Private Label, Branded



UAE

[www.safeergroup.com](http://www.safeergroup.com)

Annual Volume of Sales: DHS 1.1 B  
Number of Stores: 24 Super/Hypermarket

Other countries company is represented in: TBC

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrances, Vitamin, Food Supplements, Sexual Wellness, Organic/Natural, Vegan, Cruelty-free, Accessories, Eco-friendly packaging, Mass Market

### Profile of the company:

Leading retailer in UAE, with 24 stores 15- Hypermarkets, 9 supermarkets. they also have 65 stand alone for novelty items such as garments, shoes, premium perfumes, gifts, electronics, etc.

Distributor

## Bedrock Prestige



Branded



UAE

<https://bedrockprestige.com/group/>

Annual Volume of Sales: TBC  
Number of Stores: 2500+

Other countries company is represented in: KSA, Kuwait, Qatar, Oman, Bahrain

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrances, Vitamin, Food Supplements, OTC, Organic/Natural, Vegan, Cruelty-free, Eco-friendly packaging, Prestige, Mass Market

### Profile of the company:

Bedrock Prestige is an exclusive distributor of niche and emerging lifestyle, skincare and personal care brands operating in the Middle East. The group works closely with the international brand owners to tailor integrated distribution and marketing strategies for each brand in the region while working closely with partners in each country. Bedrock Prestige is based in the UAE, is present in Saudi, Oman, Kuwait, Bahrain, Qatar, Iraq and Egypt.

Retailer

## Big Basket



Private Label, Branded



India

[www.bigbasket.com](http://www.bigbasket.com)

Annual Volume of Sales: \$2 B  
Number of Stores: E-commerce

Other countries company is represented in: TBC

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrances, Vitamin, Food Supplements, Sanitizer, Sexual Wellness, Family Planning, Organic/Natural, Vegan, Cruelty-free, Accessories

### Profile of the company:

Bigbasket.com is India's largest online food and grocery store. Within over 18000 products and over 1000 brands in our catalogue you will everything, you are looking for. right from fresh fruits and vegetables, rice and dals, spices and seasonings to packaged products, beverages, personal care products, meats- they have it all. Part of Tata Group.

Distributor

## Business Alliance Group



Private Label



Thailand

<https://bagt.co.th/>

Annual Volume of Sales: \$3 M  
Number of Stores: TBC

Other countries company is represented in: TBC

**Categories of focus:** Personal Care, Oral Care, Medical devices, Organic/Natural, Eco-friendly packaging, Mass Market

### Profile of the company:

Business Alliance Group was established in 2010, their main business is to develop and produce House brand (OEM) products for many well known supermarkets/hypermarkets in Thailand such as Home Fresh Mart, Tops, Big C, Televen.

Retailer

## Carrefour



Private Label, Branded



Jordan

[www.carrefourjordan.com](http://www.carrefourjordan.com)

Annual Volume of Sales: Confidential  
Number of Stores: 53 in Jordan

Other countries company is represented in: All Middle East, South Africa, Georgia, Iran, Pakistan

**Categories of focus:** Hair Care, Personal Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrances, Organic/Natural

### Profile of the company:

Retail Company & leader in country for both food & non food with 3 formats (hypermarkets 5 stores) (supermarket 40 stores) & (convenient 6 stores).

Retailer

## Clicks Group



TBC



South Africa

[www.clicks.co.za](http://www.clicks.co.za)

Annual Volume of Sales: TBC  
Number of Stores: 880

Other countries company is represented in: Namibia, Botswana

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Men's grooming, Fragrances, Vegan, Cruelty-free, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

### Profile of the company:

As a leader in the healthcare market, Clicks Group is committed to increasing access to affordable primary healthcare for all South Africans through its retail pharmacy and pharmaceutical wholesale businesses. Founded more than 55 years ago in 1968, Clicks is the nation's leading health, beauty and wellness retailer and pharmacy chain largest retailer, with an expanding network of more than 880 stores and more than 710 pharmacies.

Distributor

## Ivision SARRL



Private Label, Branded



Lebanon

<https://sfs.com.lb/>

Annual Volume of Sales: \$1 M  
Number of Stores: 500

Other countries company is represented in: KSA, Kuwait, soon Egypt

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrances, Vitamin, Food Supplements, Sanitizer, Sexual Wellness, Family Planning, OTC, Pain relief, Medical devices, Organic/Natural, Vegan, Cruelty-free, Accessories, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

### Profile of the company:

Ivision is a cutting-edge cosmetic company dedicated to redefining beauty standards and empowering individuals to embrace their unique identity. Established with a vision to blend innovation, style, and quality, is a trailblazer in the beauty industry. Their Mission is to revolutionize the way people perceive beauty.

Retailer

## Lagardère Travel Retail Middle East



Branded



UAE

[www.lagardere-tr.com/en/](http://www.lagardere-tr.com/en/)

Annual Volume of Sales: €2.9 B  
Number of Stores: 4800

Other countries company is represented in: 42 Countries

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrances, Organic/Natural, Vegan, Cruelty-free, Eco-friendly packaging, Prestige, Masstige, Mass Market

### Profile of the company:

Lagardère TravelRetail is a Pioneering global leader in the travel retail industry. Operating over 4800 stores across Travel essentials, Duty Free & Fashion and Foodservices in airports, railways and other concessions in 42 countries worldwide.

Retailer

## Life Pharmacy



TBC



UAE

[www.lifepharmacy.com/](http://www.lifepharmacy.com/)

Annual Volume of Sales: TBC  
Number of Stores: 370+

Other countries company is represented in: TBC

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Vitamin, Food Supplements, Family Planning, OTC, Pain relief, Organic/Natural, Vegan, Cruelty-free, Accessories, Eco-friendly packaging, Prestige, Masstige, Mass Market

### Profile of the company:

LIFE Pharmacy is the largest retail chain of pharmacies in the middle East with 370+ Pharmacies, Health & wellness Stores and Hypermarkets. Also NutriPharm was born in Belgium 11 years ago and has been helping thousands of people with their weight and health issues. they have developed an extensive line of protein diet products for every day, they also are the first company developing an organic line.



# REGISTERED - DUBAI | STAMEGNA Middle East / Asia / Africa

Skin & Personal Care | Cosmetics  
(Mass Market) | Health & Wellness

Retailer



## Lulu Group International

TBC



UAE

[www.lulugroupinternational.com/](http://www.lulugroupinternational.com/)

Annual Volume of Sales: \$7.4 B  
Number of Stores: 232

Other countries company is represented in: Middle East, Singapore, Malaysia

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Foot Care, Baby care, Men's grooming, Fragrances, Family Planning, Organic/Natural, Vegan, Cruelty-free, Prestige, Masstige

### Profile of the company:

Lulu Group International is a highly diversified entity with operations spanning a vast geographical landscape. Spearheaded by the retail division, Lulu Group has interests in Hypermarkets, Shopping Malls, Imports & Exports, Trading, Shipping, IT, Travel & Tourism and Education. With an annual turnover in excess of US \$ 7.4 billion and staff strength of over 40000, Lulu Group is considered a major player in the economic scenario of the Middle East.

Retailer



## Magnit Central Asia

Private Label, Branded



Uzbekistan

<https://mcosmetic.uz/>

Annual Volume of Sales: \$1.5 M  
Number of Stores: 15

Other countries company is represented in: Russia

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Fragrances, Sanitizer, OTC, Organic/Natural, Vegan, Cruelty-free, Accessories, Eco-friendly packaging, Prestige, Mass Market

### Profile of the company:

M Cosmetic is a modern beauty and health store within walking distance. This is a store for the whole family, helping to take care of yourself and loved ones, make everyday purchase of cosmetics, perfumes, household products, hygiene products, children and pets. The average sales area of M Cosmetic is 230 sq.m, the assortment includes more than 9000 products; the stores offer many quality brands that can satisfy the needs of customers with different income levels.

Retailer



## Magnum Cash & Carry

Branded



Kazakhstan

[www.magnun.kz/](http://www.magnun.kz/)

Annual Volume of Sales: TBC  
Number of Stores: 250

Other countries company is represented in: Uzbekistan

**Categories of focus:** Hair Care, Personal Care, Make Up, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Vitamin, Food Supplements, Family Planning, Masstige, Mass Market

### Profile of the company:

Magnum has been since 2007. For 15 years they have opened 200+ branches in fourteen cities of Kazakhstan. Over the past years they have become the largest retail chain in Kazakhstan and continue to develop dynamically, striving to provide their beloved customers with a wide range of quality products, low prices and the best service.

Distributor



## Miles Trading & Investment Co.

Private Label, Branded



Palestine

[www.miles.ps](http://www.miles.ps)

Annual Volume of Sales: \$3+ M  
Number of Stores: 1000+

Other countries company is represented in: TBC

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Baby care, Men's grooming, Fragrances, Organic/Natural, Vegan, Cruelty-free, Professional, Mass Market

### Profile of the company:

Miles Trading & Investment company established in 2006, located in the city of Ramallah - Palestine. Miles targets the Palestinian market by delivering high quality beauty, cosmetic, personal care and medical accessories products to pharmacies, shops, wholesalers and mega market. In addition to the distribution of unique brands; Miles owns four retail cosmetics & Beauty stores in main cities in Palestine, they support the sales and positioning of our brands in the market.

Distributor



## Moil Cosmetics LLC

Private Label, Branded



Mongolia

[www.moil.mn](http://www.moil.mn)

Annual Volume of Sales: \$3.2 M  
Number of Stores: 12

Other countries company is represented in: TBC

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby Care, Men's grooming, Fragrances, Vitamin, Food Supplements, Sexual Wellness, Family Planning, Pain relief, Organic/Natural, Vegan, Cruelty-free, Accessories, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

### Profile of the company:

They have more than 25 years of retailing experience of foods, drugs and beauty products in Mongolia. Between 2012 and 2015 they have rearranged structure of their family business in order to focus and grow on specific sectors. Moil Cosmetics LLC was registered in the beginning of 2015. Now they have 3 departments focusing on retailing, distribution and salon supply.

Retailer



## Monoprix

Branded



Qatar

<https://alibinali.com/>

Annual Volume of Sales: TBC  
Number of Stores: 7

Other countries company is represented in: Kuwait

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrances, Vitamin, Food Supplements, Organic/Natural, Vegan, Mass Market

### Profile of the company:

Ali Bin Ali Holding in 2013 introduced the first Monoprix in Qatar. The French retail chain currently has six stores in Qatar - West Bay, Doha Festival City, Medina Centrale at The Pearl, the Smart Monoprix store at Msheireb Downtown Doha, the iConic Monoprix in Aspire zone and the new Monoprix store at Place Vendome Mall in Lusail city.

Retailer



## Nazih Group

Private Label, Branded



UAE

<https://nazih.ae/>

Annual Volume of Sales: TBC  
Number of Stores: TBC

Other countries company is represented in: 21 Countries

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Men's grooming, Fragrances, Organic/Natural, Vegan, Cruelty-free, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

### Profile of the company:

The company is market leader in the marketing and distribution of professional beauty products, services and equipment to users salons beauty parlors, spas and fitness centers, their operation in spread over 21 countries in prime areas of all major cities. The company has distinguished itself as a unique marketer and Total Quality Service Provider for Beauty, Health & Hygiene Products and Equipment.

Retailer



## Nesto Hypermarket

Private Label



UAE

<https://nestogroup.com/#Home>

Annual Volume of Sales: \$400 M  
Number of Stores: 107

Other countries company is represented in: GCC, India

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby Care, Fragrances, Vitamin, Sanitizer, Family Planning, Medical Devices, Organic/Natural, Accessories, Eco-friendly packaging, Professional, Mass Market

### Profile of the company:

They have emerged as one of the fastest-growing retail chains over the years with 100+ outlets operating across the GCC and India. They attribute their growth to their unwavering emphasis on convenience and accessibility by providing their customers with top-notch products of world-class brands at competitive prices.

Retailer



## Nooh Pharmacy

TBC



Bahrain

<https://noohpharmacy.com/>

Annual Volume of Sales: BD 400000  
Number of Stores: 200

Other countries company is represented in: TBC

**Categories of focus:** Hair Care, Personal Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Vitamin

### Profile of the company:

Nooh pharmacy store are involved in the whole sales and retailing of prescription drugs and over-the-counter drugs. They also are involved in the sales of beauty products, cosmetics, medical equipment, baby products, convenience foods and other related products.



# REGISTERED - DUBAI | STAMEGNA Middle East / Asia / Africa

Skin & Personal Care | Cosmetics  
(Mass Market) | Health & Wellness

Distributor



Palizalamara

Private Label, Branded



Iran

[www.palizalamara.com](http://www.palizalamara.com)

Annual Volume of Sales: € 300,00  
Number of Stores: 100

Other countries company is represented in: TBC

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Men's grooming, Fragrances, Vitamin, Food Supplements, Sanitizer, Sexual Wellness, OTC, Medical devices, Organic/Natural, Vegan, Cruelty-free, Accessories, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

**Profile of the company:**

20 Years Experience about cosmetics hygiene perfumes beauty devices. they are going to domestic produce.

Retailer



Rossmann

Private Label, Branded



Azerbaijan

TBC

Annual Volume of Sales: TBC  
Number of Stores: 30

Other countries company is represented in: Europe

**Categories of focus:** Hair Care, Personal Care, Make Up, Nail Care, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrances, Vitamin, Food Supplements, Sexual Wellness, Family Planning, Organic/Natural, Vegan, Cruelty free, Accessories, Eco-friendly packaging, Masstige, Mass Market

**Profile of the company:**

Veyseloglu Group of Companies (VGC) has joined forces with a German drugstore operator 'Dirk Rossmann GmbH' to open a first Rossmann store in the Azerbaijani capital, Baku. With over 4,300 stores across Germany, Poland, Hungary, Czech Republic, Spain, Albania, Kosovo and Türkiye, Rossmann is one of Europe's largest drugstore chains.

Retailer



Sharaya Drug Store

Private Label, Branded



Jordan

[www.sharayadrugstore.com](http://www.sharayadrugstore.com)

Annual Volume of Sales: \$10 M  
Number of Stores: 2000

Other countries company is represented in: TBC

**Categories of focus:** Oral Care, Foot Care, Baby care, Vitamin, Food Supplements, Sexual Wellness, OTC, Pain relief, Medical devices, Organic/Natural, Prestige, Masstige, Mass Market

**Profile of the company:**

They are a wholesaler specialized in sales and marketing of pharmaceuticals and medical supplies with partnership relationships with most of the drug firms acting in Jordanian market in addition to their own product lines.

Retailer



WHSmith

Private Label, Branded



India

[www.whsmithindia.com/](http://www.whsmithindia.com/)

Annual Volume of Sales: \$2.5 M  
Number of Stores: 65

Other countries company is represented in: TBC

**Categories of focus:** Hair Care, Personal Care, Make Up, Body Care, Skin Care, Face Care, Eye Care, Oral Care, Men's grooming, Fragrances, Vitamin, Food Supplements, Cruelty-free, Accessories

**Profile of the company:**

Biggest Duty Paid travel retailer in India, Having presence in 8 biggest airports spread across India. Deal in multiple categories and cater to traveler of different demographic profile.

Retailer



Zeno Brands

TBC



UAE

[www.zenobrand.com/](http://www.zenobrand.com/)

Annual Volume of Sales: TBC  
Number of Stores: TBC

Other countries company is represented in: TBC

**Categories of focus:** Hair Care, Personal Care, Body Care, Skin Care, Foot Care, Baby care, Food Supplements

**Profile of the company:**

End to end brand growth solution partner.



## EXPECTED - DUBAI | STAMEGNA Middle East / Asia / Africa

Skin & Personal Care | Cosmetics  
(Mass Market) | Health & Wellness

RETAILER

**Al Safeer**



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 Saudi Arabia [www.safeergroup.com](http://www.safeergroup.com)

DISTRIBUTOR

**Almaya Group**



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 UAE [www.almaya.ae](http://www.almaya.ae)

RETAILER

**Boots**



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 UAE <https://ae.boots.com/en/>

DISTRIBUTOR

**Almawada Group**



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 Iraq [www.almawadagroup.com/app/en/about-us](http://www.almawadagroup.com/app/en/about-us)

RETAILER

**Big Brands Group**



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 UAE [www.bigbrands.ae](http://www.bigbrands.ae)

RETAILER

**Chalhoub Group**



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 UAE [www.chalhoubgroup.com/en](http://www.chalhoubgroup.com/en)

PHARMACY

**Elezaby Pharmacy**



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 Egypt [www.elezabypharmacy.com/en/home/](http://www.elezabypharmacy.com/en/home/)

RETAILER

**GMG**



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 UAE [www.gmg.com](http://www.gmg.com)

RETAILER

**Landmark Group**



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 UAE [www.landmarkgroup.com/int/en/home](http://www.landmarkgroup.com/int/en/home)

RETAILER

**Fatales**



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 Tunisia [www.fatales.tn](http://www.fatales.tn)

RETAILER

**Healthy Options**



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 Philippines <https://shop.healthyoptions.com.ph>

DISTRIBUTOR

**Mawarid Trading Ltd**




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 Saudi Arabia TBC

RETAILER

**Mazaya**



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 Egypt <https://mazaya.eg/en>

RETAILER

**Point M**



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 Tunisia [www.pointm.tn](http://www.pointm.tn)

RETAILER

**Watsons**



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 UAE [www.watsons.ae](http://www.watsons.ae)

DISTRIBUTOR

**NTDE**



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 UAE [www.ntde.com](http://www.ntde.com)

RETAILER

**Supercare**



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 UAE [www.super-care.ae](http://www.super-care.ae)

**KÜAD – STAMEGNA İŞ BİRLİĞİ İLE DÜZENLENEN  
TİCARİ HEYET ORGANİZASYONUNDA  
SİZ DE YERİNİZİ ALIN!**



# PROGRAM

## 2 Haziran - Varış ve Hazırlık Günü:

16:00 – 21:00 – Kayıt (Ürünlerle Stant Düzenlenmesi)

19:30 – 20:00 – “Welcome Drinks” ve “The Most Innovative Product” Ödül Töreni

20:00 – 22:00 – “Welcome Dinner”

## 3 Haziran – Toplantı Günü: (Her toplantı önceden planlanacaktır.)

07:30 – 08:00 - Kahvaltı

08:00 – 12:00 – B2B 20 dakikalık toplantılar

12:00 – 13:00 – Öğle Yemeği

13.00 – 18:30 – B2B 20 dakikalık toplantılar

## 4 Haziran – Retail Store Tour (Mağaza Turu)

09:00 – 14:00 – 5 mağaza ziyareti

14:00 – 15:00 – Otele dönüş

## 5 Haziran - Türkiye'ye dönüş

- Alıcılarla gün içinde 08:00 - 18:30 saatleri arasında buluşulacaktır.
- Kategorinizin her bir alıcısıyla sabah 08:00 - 18:30 saatleri arasında 20 dakikalık özel yüz yüze görüşme imkanınız olacaktır.
- Öncelikli alıcılarınızı önceden katılım listesinden seçebilirsiniz. Görüşmeyi tercih etmediğiniz alıcıları hariç tutabilirsiniz.
- Toplantılar kategoriye özeldir. Ürün hattınızdan sorumlu olan doğru alıcılarla buluşma imkânınız olacaktır.



# ÜCRETE DAHİL OLAN HİZMETLER

- 1) **Konaklama:** Etkinliğin düzenlendiği otelde 3 gece 2 oda
- 2) **Yemekler:** 2 Haziran “Welcome Drinks ve Welcome Dinner” – toplantılarınızdan önce tüm alıcılara networking imkanı, 3 Haziran tüm katılımcılarla kahvaltı ve öğle yemeği ve kahve molaları.
- 3) **Paket bazında alıcılara görüşme sayısı:** Stamegna Ekibi tarafından düzenlenen alıcılara ürün kategorisi eşleşmesine göre önceden planlanmış tam gün (8:00 - 18:30) toplantılar.
- 4) **Ürün Sergileme Alanı:** Görüşmeler ve numuneler için özel bir alana sahip T-şeklinde masalar
- 5) **Profil kitapçığı:** Her alıcının kişisel iletişim bilgileri.
- 6) **Alıcıların tercih ettiği “The Most Innovative Product” Yarışmasına Katılım** – Kazanan, bir sonraki etkinlik için %50 indirim ve sosyal medya platformlarında ücretsiz reklam hakkı kazanır.





**BASIC**12 Toplantı  
2 Kişi

Business Matchmaking

3 Gece 2 Single Oda Konaklama

Havaalanı – Otel Çift Yön Transfer Hizmeti

Yemek Paketi (Welcome Dinner,  
Öğle Yemeği ve Kahve Molaları)Ürün Sergileme Alanı (4m<sup>2</sup>)

Profil Kitapçığı

“Most Innovative Award” Katılma Hakkı

**6.950 €****SMART**20 Toplantı  
2 Kişi

Business Matchmaking

3 Gece 2 Single Oda Konaklama

Havaalanı – Otel Çift Yön Transfer Hizmeti

Yemek Paketi (Welcome Dinner, Öğle  
Yemeği ve Kahve Molaları)Ürün Sergileme Alanı (4m<sup>2</sup>)

Profil Kitapçığı

“Most Innovative Award” Katılma Hakkı

Sponsorluk hakkı,  
(welcome back ürün koyma hakkı)**8.950 €****EK MASRAFLAR**

Pakete ek katılımcı: 600 €

Uçak Bileti: Daha sonra iletilecektir.

Akşam Yemeği: 3-4 Haziran 2024 akşam yemeği katılımcılara aittir.



**DETAYLI BİLGİ İÇİN:****cultivoevents**

Organizasyon + Danışmanlık

**CULTİVO ORGANİZASYON TURİZM  
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